



# COASTAL EMPIRE HABITAT FOR HUMANITY ANNUAL REPORT



January 1, 2019 -  
December 31, 2019

# Letter from the Board President and Executive Director



Dear Friends and Supporters of the Coastal Empire Habitat for Humanity,

It is with great pleasure that we present you with the 2019 Coastal Empire Habitat for Humanity Annual Report. With deep gratitude to God's providence, along with the support of many donors, volunteers, partner families and staff, we are able to share a number of accomplishments with you, including:

- Bringing to 151 the number of families that the Coastal Empire Habitat for Humanity has served since its founding in 1983. We closed on 7 new homes in 2019!
- Celebrating with the 41 partner families who have paid off their no-interest Habitat mortgages.
- Conducting a highly successful 2019 Building Futures Annual Fund Campaign under the leadership of John Tatum, which raised \$458,746.
- Seeing steady growth in our annual Hops for Habitat event.
- Growing our ReStore operations, which provided \$151,232 in net revenue to further our homeownership program.
- Strengthening our partnership with both the City of Savannah's Housing and Neighborhood Services Department, the City of Garden City and, and the Garden City Housing Team on new projects, which will result in \$1.5 million of housing investment in both communities over the next year.
- Implementing the Aligned Influence model of Board governance.
- Being selected by the Metro Rotary Club of Savannah as their 2019 Service Partner. We are grateful to the members of the club for supporting the build out at our ReStore and for preparing us to complete the consolidation of all of our operations under one roof at 701 Martin Luther King Jr. Boulevard in early 2020.
- Collaborating with local government, non-profits and business partners to grow the Coastal Empire Disaster Recovery Committee (CEDRC) and the Chatham County Housing Coalition.

# Letter from the Board President and Executive Director



- Serving as the successful applicant and fiscal agent on a novel “Aging in Place” project with Habitat for Humanity International and our partner, the Garden City Housing Team.

We are mindful that rents in Chatham County continue to rise faster than wages which means that many working families are unable to afford a decent place to call home. We are already hard at work preparing for 2020 with some of those projects including:

- Having 6 construction projects at various stages in our construction pipeline in both the City of Savannah and Garden City.
- Growing our Women Build Week program through the efforts of the Women Build Ambassadors Club.
- Completing the consolidation of all of our operations at 701 Martin Luther King Jr. Boulevard so that we can serve more families in a more efficient manner.

Thank you for your support in 2019. We look forward to your continued support in 2020 as we collectively work towards a world where no child of God awakens in sub-standard housing.

In a Spirit of Partnership,

A handwritten signature in blue ink, appearing to be "BS" followed by a long horizontal stroke.

Brett Lundy  
Board President

A handwritten signature in blue ink, appearing to be "HR Tessendorf" with a long horizontal stroke underneath.

Harold Tessendorf  
Executive Director

# BOARD OF DIRECTORS

## Executive Officers

Brett Lundy (Thomas and Hutton), President  
Bill Anderson (Terracon), Vice President  
Stephen Wheelock (KRBS, Inc.), Treasurer  
Carol Coppola (Regions Bank), Secretary

## At Large Members:

Leonard Jones, eviCore Healthcare  
John Tatum, Hunter Maclean, Exley & Dunn PC  
Tim Steinhauser, Gulfstream Aerospace Corp.  
Matthew Schivera, West Construction Co.  
Jed Young, Port City Logistics  
Eric McManus, Cogdell Mendraia Architects, PC  
Parla Parker, Chatham County Sheriff's Office  
Pam Veiock, JCB North America  
Heather Bilton, PhD, Savannah Chatham County Public School System  
Joshua Brooks, Brooks Construction Group  
Guy Davidson, Development Associates Inc.  
Kirk Gilbert, Choate Construction

## STAFF

Harold Tessendorf, Executive Director  
Kevin Ambry, Construction Manager  
Dot Evans, Office Manager & Volunteer Care  
Bill Ewbank, Accounting Manager  
Jamie Walker, Homeowner Services Manager  
Jennifer Ratner, Fundraising and Marketing Manager  
Jeremy Faith, ReStore Manager  
Deloris Mitchell, Retail Associate  
Sheena Ching, Retail Associate  
Ellis Gordon-Stephens, Donation Pick-up Driver  
James Downs, Assistant Donation Pick-up Assistant



# FINANCIAL STATEMENTS

<b>Assets</b>	<b>Fiscal Year 2019</b>	<b>Fiscal Year 2018</b>
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Current Assets	\$919,867	\$469,969
Mortgage Receivables	\$2,157,922	\$2,206,616
Other Long-term Assets	\$236,349	\$203,288
<b>Total Assets</b>	<b>\$3,314,138</b>	<b>\$2,879,873</b>

## **Liabilities**

Current Liabilities	\$105,414	\$49,720
City Loans Payable	\$2,035,245	\$2,092,025
Other Liabilities	\$32,679	\$77,668
<b>Total Liabilities</b>	<b>\$2,173,338</b>	<b>\$2,219,413</b>

## **Net Assets**

Unrestricted	\$969,530	\$717,091
Restricted	\$171,270	(\$56,631)
<b>Total Net Assets</b>	<b>\$1,140,800</b>	<b>\$660,460</b>

# QUICK FACTS 2019

**22**

**HOMEOWNER  
EDUCATION  
CLASSES**

**7**

**WILLS CREATED  
BY PARTNER  
FAMILIES IN  
COOPERATION  
WITH GEORGIA  
LEGAL SERVICES**

**7**

**NEW HOMES  
COMPLETED**

**41**

**MORTGAGES  
PAID OFF**

**151**

**HABITAT  
HOMEOWNERS  
SINCE 1983**

**2,884**

**VOLUNTEERS THAT  
HAVE DONATED  
THEIR  
TIME IN 2019**

**\$ 270,001**

**OF DONATED TIME**

# 2019 HIGHLIGHTS

## Home Builder's Blitz

In September 2019, Coastal Empire Habitat for Humanity and Home Builders Association of Greater Savannah hosted a two-home ground breaking ceremony with the kick off the Home Builder's Blitz in Garden City's Rossingol Hill neighborhood. This event brought together local home builders, Garden City government officials and countless local and national companies who dedicated their time and talents building these two homes. The homes were completed by the end of November and the two partner families closed on the homes in early December 2019. We are grateful to Matthew Johns Construction, Matt Byrd New Homes, Beacon New Homes and Horizon New Homes for coordinating this year's Blitz.



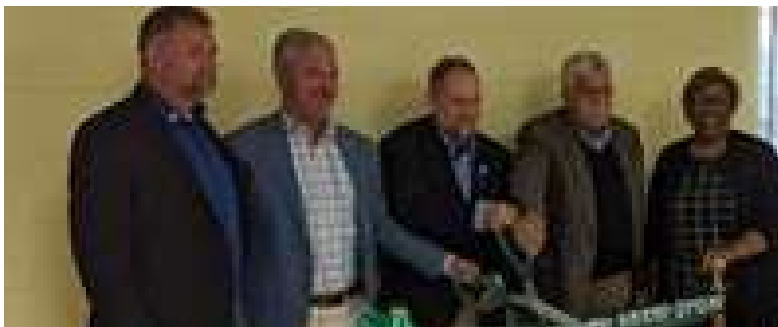
## YouthBuild Savannah

Coastal Empire Habitat and Youth Build Savannah have partnered on two home builds in the Edgemere-Sackville neighborhood. About 20 YouthBuild participants have helped or will help with the construction of the house by doing everything from foundation work to installing floors. YouthBuild uses hands on training to teach individuals 16-24 years old about the construction trade get trade certifications and obtain their GED. One of the homes was completed and closed on at the end of summer 2019, while the second home will be completed in mid-2020.

# 2019 HIGHLIGHTS

## Thrivent Faith Build

The 2019 Faith Build initiative partnered Thrivent Financial-Coastal Advantage Group with Coastal Empire Habitat for Humanity to recruit local congregations to raise money and work as volunteers to build a Habitat home, with Thrivent matching up to \$50,000 of the congregational funds raised. Construction on the house started in August 2019 and continued through the fall and was completed in late November, just in time for the family to spend Christmas in their new home!



## The Cooper Center

Coastal Empire Habitat for Humanity received \$48,000 neighborhood revitalization grant from the Republic Services Charitable Foundation as part of their National Neighborhood Promise program. The City of Garden City, volunteers from Republic Services, Coastal Empire Habitat for Humanity, along with The Garden City Housing Team participated in volunteer workdays to make-over the community center. This included new paint, flooring and ceiling tile replacement. The center has served the neighborhood as a resource for the community for over 40 years. The grant is part of a larger revitalization effort in the Rossignol Hill neighborhood in Garden City. An open house and ribbon cutting was held in November 2019.



# SPECIAL EVENTS



The Women Build Ambassadors Club hosted a happy hour at Savannah Wine Cellar in November, inviting guests to learn more about Coastal Empire Habitat and the upcoming Women Build Week, scheduled for March 4-14, 2020. The event is the first of several that will promote the Women Build and the Women Build Ambassadors Club. The club is a fantastic opportunity to sponsor Women Build week and to network with other women in the Savannah community. Keep updated about Women Build events on our Facebook page, Instagram and our website.



Butts for Habitat, sponsored by the Chatham County Sherriff's Office raised over \$3,500 for the Coastal Empire Habitat for Humanity's 2019 Build Futures Campaign. The Boston Butts were smoked and prepared at the Sheriff's Office by staff and sold to the public right around the July 4th holiday.



Leaders from Savannah's tourism and hospitality industry, engineering, finance and manufacturing sectors traded their suits for hard hats on May 10th and participate in the Leadership Build with Coastal Empire Habitat for Humanity. Habitat's Leadership Build allows business leaders to come together and explore solutions to Chatham County's affordable housing crisis, while doing hands-on work for the Savannah community. This provides community and business leaders an opportunity to learn more about how the Habitat homeownership model works.

# DONORS

## Developer

**\$5,000 +**

Builders First Source, Carver State Bank, CertainTeed/St. Jobain, Charlene and Bob Grissom, Circa Lighting, City of Savannah Housing and Neighborhood Services, The Courtney Knight Gaines Foundation, Inc., Federal Home Loan Bank of Atlanta-AHP Program, Georgia Department of Community Affairs-CHIP, Gulfstream Aerospace, Halstead International, Lowcountry Concrete, Metro Rotary Club of Savannah, Publix Super Markets Charities, Regions Bank, Republic Services Foundation, Tarkett, Tripplett, Inc. VH Plumbing, Whirlpool, Savannah Benevolent Society, Suntrust Foundation, Port City Logistics, Wells Fargo Foundation, Garden City Housing Team, Inc., Robert Miller, Bank of America Charitable Foundation, Kole Family Trust and Robinson Family Trust, Thrivent Financial, Valspar

## Neighborhood Revitalizer

**\$2,500-4,999**

ABC Roofing, ABC Supply, Appraisal and Consulting Group, Inc., Asbury Memorial United Methodist Church, Baca Concrete, Byrd Heating and Air, Carver State Bank, Chatham County Sheriff's Office, David Smith, Echelon Cabinets, Energy One, Ferguson Enterprises, Gary Brantley, Halstead International, Immaculate Lighting and Power, Isle of Hope United Methodist Church, JCB-North America, JCB Roofing, Jeff Kole, Kennickell Group, Kirkland Flooring, McDevitt Air, RDF-PE, Saint James Catholic Church, Savannah Benevolent Society, Samuel McCachern, Southern Roof Center, SMR Concrete, Saint Thomas Thrift Store, Terracon, Thomas and Hutton, Yawn Land Surveys, Young's Electrical

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# DONORS

## Block Captain

**\$1,000-2,499**

Acme Brick, Allen's Paint, American Cleaning, Inc. William Anderson III, Blu Site Solutions, Budget Blinds, Carol Coppola, Don Waters, Dottie Klutz, ECI Solution, Emerging Leadership Fund-Savannah Community Foundation, Front Porch Improv LLC, Kirk Gilbert, Grass Roots Turf Farm, Howard Lumber Supply, Hunter Maclean, Image Hotels, Ira Berman and Helen Borrello, Jenkins Plumbing, John Tatum, Kirkland Flooring, Evicore, Low Country Lighting, Lutheran Church of the Redeemer, Mark Piven, Move with a Purpose, Michael Owens-Tourism Leadership Council, Mingledorff, Gamma Mu Phi Fraternity, North Point Hospitality, Patrick C. Connor, ProExteriors, Ro's Home Exterior, Robert S. Jepson, Jr. Savannah Blinds, Simpson Strong-Tie, Site One, Skidaway Island Presbyterian Church, SRI Coastal, Taylor Harvey, Tutcher Family Foundation, White Bluff Presbyterian Church, Yale Locks

## Pillar

**\$500-999**

Adam Hess, Amanda Montford, Andrea Penrod, Angela Hadjin, Angels of Mercy, Baldwin Foundation, Bouhan Falligant, Brooks Construction Group, LLC, Budget Blinds, Chaote Construction Company, Coco Cola Distributin, Communities of Coastal Georgia Foundation, Crowley Fencing, David and Florence Slatinsky, Davis Corporate Services, David Landscaping, Eric McManus, First Presbyterian Church, Green Truck Pub, Jan Schaller, Janet Stone, Jennifer Strickland, KBRS Inc., Majestic Cleaners, Merita Parker, Pamela L. O'Quinn, Rebecca L. Sasser, Richard Moore, Savannah Sunrise Rotary, Sherwood and Jane Ebey, Shannon Brett, Sherrie Spinks, Twin Drywall and Paint, USI Insurance Services, LLC, Wesley Monumental United Methodist Church, Yates Astro

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# D O N O R S

## Cornerstone

**\$100-499**

AIA Savannah, Alside Supply Center, Alison K. Garnjost, Amanda Montford, April Mundy, Bernard Williams, Clarissa Knight, Brad Stevens, Brent Reid, Bruce Chamblee, Bruce Smith, Carolyn Williams, Chatham Nursery, Chris Sywassink, Comcast, Container Source, Covelle Enterprises, Inc., Curtis Raymond, Dalila Wilson-Scott, Donatos Pizza, Dorsey Tire, Dow Chemical, Drew Singer, EMC Engineering Services, Gaster Lumber, Guoming Lin, Heather Bilton, Brad Stevens, International Paper, Jasper Springs Baptist Church, JGA Southern Roof Center, Johnson Extermination Co. Inc., Julie Herrmann, Kathryn Whitney, Katie and Chelsea Williams, Linda Waters, Martha Campbell, Matthew Molter, Meghan Carr, Metro Savannah Rotary, Midway United Methodist Church, Nancy Lazard, Neal Landscaping, Nicki Thrasher, Pauline Knight, Rachel and Shaun Fields, Raquel's Cleaning, Raul's Pressure Washing, Rebecca Chaplin, Richard Coyle, Russ Simpson, Sam Hat, South State Bank, Stephen and Susan McGrath, Stephen Wuori, Synovus, Stewart Dixon, Susan Burns, Tammy Cisneros, Taylor Harvey, Terry Overton, The Benevity Community Impact Fund, The Rotary Club of Savannah, Tony and Nancy Montford, Total Quality Logistics, Unitarian Universalist Church, Warren Law, Wayne White

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# D O N O R S

## Foundation

\$1-99

A. Twitty, Al Lurier, Alexis Chambers, Allison Reid, Amanda Hallman, Ann Kerkman, Anya Montefiore, Arlene and Allen Ratner, Benjamin Bigalke, Bill Ewbank, Bobby & Katie Crow, Brandon and Anna Campbell, Cara Fowler, Cathy Colasanto, Construction Project Specialists INC, Daniel Newman, Dr. Amy Loskoski, Gabriela Lopez, Gillian Brown, Hai Dang, Holly Jenkins, Home Diagnostic Solutions, Judy Johnson, Kara Greathouse, Kathryn Whitney, Kelly Page, Kevin Golden, Linda S. Larson, Linda Waters, Lisa Barnett, Lori Rogalski, Marisol Cruz, Mary Ann Cruz, Mary Nestor, Mary White, Michael Giggard, Nancy Ford, Niall Madden, Nicki Thrasher, Pamela Veiock, Philip Kucera, Rachelle Wallace, Randy Mendiola, Rashad McLean, Richmond Hill United Methodist Church Preschool, Samuel Hicks, Shane Ramirez, Shelby McVey, Steven Smith, Stewart Dixon, Suzette Rosario, Thadeus Robinson, Toni Lowe, Trace Henderson, United Way Coastal Empire, Valerie Hammet

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THANK YOU  
FOR AN  
AMAZING  
YEAR!

